

UNITEDSTATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING  | 01/01/2007 A<br>MM/DD/YY                             | YY YOUNDISSION # 108452) |   |
|--|--|--------------------------|---|
| A. REG   | ISTRANT IDENTIFICAT                                  |                          | COURCES A CANADA                                    |
| NAME OF BROKER-DEALER: Freeston  | e Securities, LLC                                    | 10.00 0.00 0.00 0.00     | OFFICIAL USE ONLY                                   |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)                    |  | 0.)                      | FIRM I.D. NO.                                       |
| 1191 Se  | cond Avenue, Suite 21                                | 00                       |   |
|  | (No. and Street)                                     |                          |   |
| Seattle  | WA   |                          | 98101   |
| (City)   | (State)  | (Zip                     | Code)   |
| NAME AND TELEPHONE NUMBER OF PER<br>Gary Smart                                       | RSON TO CONTACT IN REGA                              |                          | RT<br>(206) 398~2003<br>rea Code ~ Telephone Number |
| B. ACCO  | UNTANT IDENTIFICAT                                   | TON                      |   |
| INDEPENDENT PUBLIC ACCOUNTANT when Brian W. Anso                                     |  |                          |   |
| 18425 Burbank Blvd, Suite  | ASS TAXAPA   | CA                       | 91356   |
| (Address)  CHECK ONE:  | MAR 0 6 2008   | (State)                  | (Zip Code)  |
| ☐ Certified Public Accountant ☐ Public Accountant ☐ Accountant not resident in Unite | THOMSON FINANCIAL  d States or any of its possession | SECURITIES AND EXCHA     | VED   |
|  |  | 1 - FFR 9 7              | 2008  |
| F  | OR OFFICIAL USE ONLY                                 | BRANCH OF REANING        | GISTRATIONS   |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(c)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

3/5/08

#### OATH OR AFFIRMATION

| I,           | Gary Smart  | , swear (or affirm) that, to the best of   |
|--------------|---|--|
| my ki        | nowledge and belief the accompanying fin<br>Freestone Secur | ancial statement and supporting schedules pertaining to the firm of  |
| of           | December 31   | , 2007, are true and correct. I further swear (or affirm) that   |
| -            |   | r, principal officer or director has any proprietary interest in any account   |
|              | fied solely as that of a customer, except as                |  |
| Q10.51       | free sorery as that or a easterner, except as               | TOTOWA.  |
|              |   | NONE   |
|              |   |  |
|              |   |  |
| +            | DAVE BANERJEE   |  |
|              | Commission # 1684521   E                                    | Configurate 12/1801 Gary Smart   |
|              | Notary Public - California Z<br>Los Angeles County          | Signature  |
| •            | My Comm. Expires Jul 28, 2010                               | 7  |
| -            | -   | President  |
|              |   | Title  |
|              | Name A  |  |
|              | Natara Bublia   | ·  |
|              | Notary Public   |  |
| This re      | eport ** contains (check all applicable box                 | es):   |
|              | ) Facing Page.  | <b>,</b>   |
| <b>K</b> (b  | ) Statement of Financial Condition.                         |  |
|              | ) Statement of Income (Loss).                               |  |
|              | ) Statement of Changes in Financial Cond                    | ition.   |
|              | ) Statement of Changes in Stockholders' E                   | Equity or Partners' or Sole Proprietors' Capital.  |
|              | Statement of Changes in Liabilities Subo                    | ordinated to Claims of Creditors.  |
|              | ) Computation of Net Capital.                               |  |
|              | ) Computation for Determination of Reser                    |  |
|              |   | r Control Requirements Under Rule 15c3-3.  |
| 🗆 (j)        |   | xplanation of the Computation of Net Capital Under Rule 15c3-1 and the   |
|              |   | eserve Requirements Under Exhibit A of Rule 15c3-3.  |
| <b>└</b> (k) |   | d unaudited Statements of Financial Condition with respect to methods of   |
| <b>51</b> // | consolidation.  |  |
|              | An Oath or Affirmation.                                     |  |
|              | A copy of the SIPC Supplemental Report                      | in family and a substitute of the state of t |
| (n)          | A report describing any material inadequa                   | cies found to exist or found to have existed since the date of the previous audit.   |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### BRIAN W. ANSON

Certified Public Accountant

18425 Burbank Blvd., Suite 606, Tarzana, CA 91356 · Tel. (818) 401-8800 · Fax (818) 401-8818

#### INDEPENDENT AUDITOR'S REPORT

**Board of Members** Freestone Securities, LLC Seattle, Washington

I have audited the accompanying statement of financial condition of Freestone Securities, LLC as of December 31, 2007 and the related statements of operations, changes in members' equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Freestone Securities, LLC as of December 31, 2007 and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on Schedule I-III is presented for purposes of additional analysis and is not required as part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subject to the auditing procedures applied in my audit of the basic financial statements and, in my opinion, is fairly stated in all material respect in relating to the basic financial statements taken as a whole.

This opinion is intended solely for the information and use of the board of directors, The Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a 5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Brian W. Anson

Certified Public Accountant

//C/CCPA

Tarzana, California February 5, 2008

### Statement of Financial Condition December 31, 2007

#### **ASSETS**

| Cash<br>Commissions receivable        | \$158,906<br>3,927 |
|---------------------------------------|--------------------|
| Total assets                          | \$162,833          |
| LIABILITIES AND MEMBERS' EQUITY       |                    |
| LIABILITIES:                          |                    |
| Accounts payable                      | \$10,441           |
| Total liabilities                     | 10,441             |
| MEMBERS' EQUITY:                      |                    |
| Members' equity                       | 152,392            |
| Total liabilities and members' equity | \$162,833          |

# Statement of Income For the year ended December 31, 2007

#### **REVENUES:**

| Net income             | \$150,337                             |
|------------------------|---------------------------------------|
| Total expenses         | 102,735                               |
| Other expenses         | 14,911                                |
| Salaries               | · · · · · · · · · · · · · · · · · · · |
| Professional fees      | 15,563                                |
| Occupancy              | 23,345                                |
| NASD registration fees | 7,000                                 |
| Commissions            | 5,435                                 |
| Amortization           | 30,900                                |
|                        | \$5,581                               |
| EXPENSES:              |                                       |
| Total revenues         | 233,072                               |
| Other income           | 253,072                               |
| Interest               | 35,030                                |
| Commissions            | \$8,117                               |
|                        | \$209,925                             |

### Statement of Members' Equity For the year ended December 31, 2007

|                                   | Members'<br>Equity | Net<br>Income | Total Members'<br>Equity |
|-----------------------------------|--------------------|---------------|--------------------------|
| Beginning balance January 1, 2007 | \$202,055          |               | \$202,055                |
| Withdrawals                       | (200,000)          |               | (200,000)                |
| Net income                        |                    | 150,337       | 150,337                  |
| Ending balance December 31, 2007  | \$2,055            | \$150,337.    | \$152,392                |

### Statement of Cash Flows For the year ended December 31, 2007

### CASH FLOWS FROM OPERATING ACTIVITIES:

| Net Income  | \$150,337      |
|---|----------------|
| Adjustments to reconcile net income to net cash provided by operating activities:  Amortization | 5,581          |
| (Increase) decrease in: Commissions receivable Other assets                                     | (3,927)<br>756 |
| Increase (decrease) in: Accounts payable  | 2,640          |
| Total adjustments   | 5,050          |
| Net cash provided by operating activities   | 155,387        |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |                |
| Withdrawals   | (200,000)      |
| Net cash used in financing activities   | (200,000)      |
| NET DECREASE IN CASH  | (44,613)       |
| Cash - beginning of period  | 203,519        |
| Cash - end of period  | \$ 158,906     |
| Supplemental cash flows disclosures:  |                |
| Cash paid during the year for:  |                |
| Interest<br>Income taxes  | \$0<br>\$0     |

Notes to Financial Statements
December 31, 2007

### Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **General**

Freestone Securities, LLC (the "Company") was formed in 2002 under the laws of the State of Washington.

The firm received its independent broker dealer registration on January 21, 2003, is currently registered in eleven (11) states as well as with The Financial Industry Regulatory Authority (FINRA), The Securities and Exchange Commission (SEC), SIPC, and MSRB. The firm is licensed as an Insurance Agent in five (5) states.

The Company conducts business as a limited broker dealer effective October 25, 2004. The Company accepts orders in mutual funds; variable annuities, and IRS Section 529 Plans. Transactions in mutual funds, annuities and Section 529 plans are accepted on an application basis and therefore the firm is not required to maintain a clearing relationship with another self-clearing broker dealer.

#### Summary of significant accounting policies:

Trades are recorded on a trade date basis with related commissions income and expenses also recorded on a trade date basis.

Property and equipment purchases over \$500 individually are capitalized. Depreciation is calculated using straight-line balance method over a useful life of five (5) and seven (7) years.

Cash equivalents include highly liquid investments purchased with an original maturity of three months or less. The Company maintains its cash in bank deposit accounts which at times, may exceed uninsured limits. The Company has not experienced any losses in such accounts.

The Company amortizes its startup costs on a straight-line basis over 5 years. The amortization expense for the year ended December 31, 2007 was \$5,581

The Company has an agreement with an affiliate to share common expenses, such as rent, telephone and overhead. For the year ended December 31, 2007 the estimate of such value is \$25,788.

The Company and its members have elected Limited Liability Company status under federal tax laws. The State of Washington has no state income tax. As a result, the Company is not liable for corporate income taxes or state imposed LLC fees. Instead, the members are taxed on the Company's taxable income on their individual income tax returns.

#### Notes to Financial Statements December 31, 2007

## Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### Concentrations of Credit Risk:

The Company and its subsidiaries are engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk.

Management estimates that 100% of the revenues were generated in the State of Washington.

#### Comprehensive Income:

The Company adopted SFAS No. 130, "Reporting Comprehensive Income," which requires that an enterprise report, by major components and as a single total, the changes in equity. There were no other comprehensive income items for the year ended December 31, 2007.

### Note 2: NET CAPITAL REQUIREMENTS

The Company is subject to the uniform net capital rule (Rule 15c3-1) of the Securities and Exchange Commission, which requires both the maintenance of minimum net capital and the maintenance of a maximum ratio of aggregate indebtedness to net capital. Net capital and aggregate indebtedness change day by day, but by December 31, 2007 the company's net capital of \$129,214 exceeded the minimum net capital requirement by \$124,214; and the Company's ratio of aggregate indebtedness \$10,441 to net capital was 0.81 to 1, which is less than 15:1 ceiling.

### Note 3: SUBSEQUENT EVENT

On January 4, 2008, an application was made to FINRA for a change of control approval. The Proposed Changes are part of a broader transaction that involves the acquisition of a majority of the equity interest in Freestone Securities, LLC, Freestone Investments LLC, a Washington limited liability company, Freestone Advisors LLC, a Delaware limited liability company, and Freestone Capital Management, Inc., a Washington corporation (collectively the "Freestone Entities"), by Sienna Financial Services, LLC ("SFS"), a Delaware limited liability company (the "Overall Transactions"). Following the Overall Transactions and approval of the Proposed Changes, all current owners will cease to be members or shareholders of the Freestone Entities and instead will become holders of Class A Units in Freestone Capital Holdings, LLC("FCH"), a newly formed Delaware limited liability company. FCH will be a holding company and the sole member of each of the Freestone Entities post-transaction. The Overall Transaction are expected to close on or around February 18, 2008, with the exception of the acquisition of Freestone Securities, LLC, which will not close until after FINRA's approval of the Proposed Changes.

### Statement of Net Capital Schedule I December 31, 2007

|   | Focus 12/31/07 | Audit 12/31/07 | Change |
|---|----------------|----------------|--------|
| Members' equity, December 31, 2007                  | \$152,392      | \$152,392      | \$0    |
| Subtract - Non allowable assets:                    |                |                |        |
| Tentative net capital                               | 152,392        | 152,392        | . 0    |
| Haircuts:   | 23,178         | 23,178         | 0      |
| NET CAPITAL   | \$129,214      | \$129,214      | \$0    |
| Minimum net capital                                 | (5,000)        | (5,000)        | )      |
| Excess net capital                                  | \$124,214      | \$124,214      | \$0    |
| Aggregate indebtedness Accounts payable             | 10,441         | 10,441         | 0      |
| Percentage of aggregate indebtedness to net capital | 0.81%          | 6 0.81%        | ,<br>0 |

There were no reported differences in the amounts stated above and that filed by the firm in its Focus report as of December 31,2007

December 31, 2007

Schedule II

Determination of Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission

The Company is exempt from the reserve requirement of computation according to the provision of Rule 15c3-3 (k)(1).

Schedule III Information Relating to Possession or Control Requirements Under Rule 15c3-3

The Company is exempt from the Rule 15c3-3 as it relates to Possession and Control requirements under the (k)(1) exemptive provision

#### BRIAN W. ANSON

Certified Public Accountant

18425 Burbank Blvd., Suite 606, Tarzana, CA 91356 • Tel. (818) 401-8800 • Fax (818) 401-8818

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17A-5

Board of Members, Freestone Securities, LLC Seattle, Washington

In planning and performing my audit of the financial statements of Freestone Securities, LLC for the year ended December 31, 2007, I considered its internal control structure, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, I have made a study of the practices and procedures including tests of such practices and procedures followed by Freestone Securities, LLC including test of compliance with such practices and procedures that I considered relevant to objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following: (i) in making the quarterly securities examinations, counts, verifications and comparisons, (ii) recordation of differences required by Rule 17a-13, or (iii) in complying with the requirements for prompt payment for securities of Section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the proceeding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Members, Freestone Securities, LLC Page Two

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control structure, including control activities for safeguarding securities, which I consider to be material weaknesses as defined above.

In addition, my consideration of the internal control structure indicated that the Company was in compliance with the conditions of the exemption under Paragraph (k) (1) of Rule 15c3-3, and no facts came to my attention indicating that such conditions had not been complied with during the period. The scope of my engagement did not include the Anti Money Laundering provision of the U.S. Patriot Act.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report is intended solely for the information and use of the board of directors, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered rokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Brian W. Anson

Certified Public Accountant

Tarzana, California February 5, 2008

**END**